

This course is designed to assist owners, Estimators, and Production Managers in refining the skills necessary to organize a Daily Production Plan, reduce the time it takes to repair a vehicle, and increase overall customer and insurer satisfaction.

“Some key issues for us have been scheduling and cycle times. We appreciate your help in setting up standard operating guidelines. This has made it possible to smooth out scheduling problems and move cars through the shop faster.”

*Eddie Okahara
Owner
Oka's Auto Body
Waipahu, HI*

REDUCING CYCLE TIME

(6 hours)

Target Audience

Production Manager, Parts Manager, General Manager and Owner

Are You Experiencing:

- Multiple delays in the repair process
- Vehicles not put into production promptly
- The in-Monday, out-Friday scheduling routine
- Painters who are under utilized early and late in the week
- Repair procedures forgotten until late in the repair process
- Not meeting promised delivery dates
- Lack of communication between departments

This Course Will Provide:

- Methods to identify “gaps” in the production process
- Various scheduling techniques to minimize bottlenecks
- A systematic method to categorize / triage jobs so that work is distributed appropriately throughout the week
- A scheduling tool and procedure to avoid the four scheduling pitfalls
- A production plan tool to use for creating work lists for various departments
- Methods to effectively dispatch work
- A process to increase inter-departmental communication
- Measurements to score-keep your production activity

Participants will have the opportunity to see the spreadsheets demonstrated and will receive a CD containing the files so that they can return to their repair center and implement these procedures quickly!

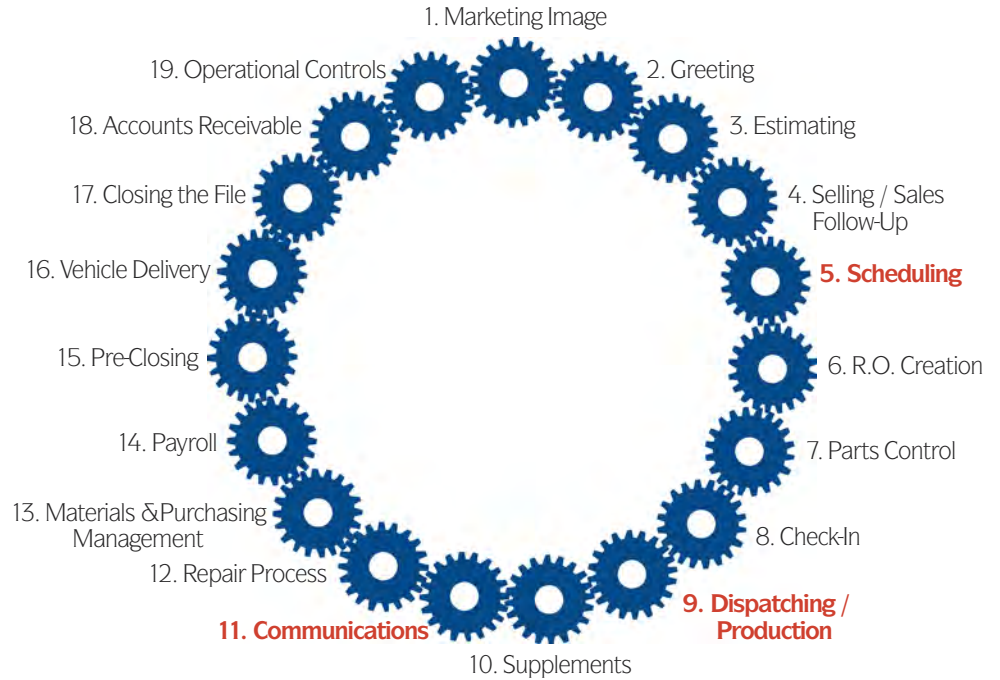
Why We Are Different!

We understand the value of your team's time and the need to keep your staff in the repair facility maintaining production. Therefore, most classes are modular in format and delivered locally.

Instructors are Akzo Nobel employees whose only responsibility is business improvement for our customers. This interprets into great depth of knowledge and increased learning for students.



Reducing Cycle Time - Collision Administrative Process



**Investment Analysis*
Reducing Cycle Time**

Assumptions

Current Sales (Monthly)	\$100,000
Current Efficiency	150%
Current Gross Profit Margin	39%
Current Overhead Expense to Sales	28%

Profit Drivers	Service Impact	Monthly Profit Change
Sales	1.0%	\$390.00
Efficiency**	3.0%	\$780.00
Direct Cost (as a % of sales)	N/A	\$0.00
Overhead Expense (as a % of sales)	N/A	\$0.00
<i>Total</i>		<i>\$1,170.00</i>

Investment

Service Cost	\$0.00
Salary & Benefits (service execution)	\$225.00
Travel	\$100.00
Salary & Benefits (implementation)	\$1,200.00
Other Implementation Costs	\$1,000.00
<i>Total</i>	<i>\$2,525.00</i>

Your Potential Return on Investment

Annual Operating Income Improvement	\$14,040.00
Investment	\$2,525.00
Return on Investment (\$)	\$11,515.00
Return on Investment (%)	456%
Investment Breakeven in Business Days	45.3



* This analysis is not a financial guarantee. It assumes proper and complete implementation of concepts and recommendations offered.
 ** Profit improvement from an increase in efficiency is expressed through an increase in sales.