

*Consulting Service*

**Akzo Nobel's Facility Planning department can assist you in the selection, purchase and placement of equipment that best suit your needs.**

## EQUIPMENT CONSULTING

### Target Audience

Production Manager, General Manager and Owner

Designing a new facility to optimize work space and productivity is the first step in your new beginning, but what about equipping that dream facility? How many booths will you need? How many and what type of frame machines will you need? What are your options? Have you thought about welders, floor jacks, lifts, etc. How much will it cost to equip your new shop? What about local, state and federal code compliance. Will you meet OSHA and EPA guidelines? Benefit from the extensive experience in our Facility Planning department and utilize our Equipment Consulting service. They can answer all the questions above and many more. Don't be caught by surprises and ensure that you are fully equipped and compliant before you open the doors to your new beginning!

### Our Equipment Consulting Service Can Address:

- Equipment placement
- Work flow
- Equipment needs - current and future
- Utilities layout
- Production stall allocation
- Productivity analysis

### This Service Will Provide:

- Identification of equipment to meet current and future work loads
- Detailed comparison of available equipment with pricing, including installation, and specifications from up to four separate vendors
- Suggested placement of equipment to maximize space, work flow and productivity
- Requirements for compressed air, shop lighting, electrical and gas loads

### Why We Are Different!

Choosing a facility planning service is an important step in the development of a total repair facility. With over 30 years of experience in facility planning throughout North America and Europe, Akzo Nobel has the resources and industry understanding to help you plan your shop for today's needs and tomorrow's growth. We act as consultants to our customers to combine their individual requirements with an overall facility configuration to create a productive and efficient facility.





**Investment Analysis\***  
**Equipment Consulting**

**Assumptions**

Current Sales (Monthly)	\$100,000
Current Efficiency	150%
Current Gross Profit Margin	39%
Current Overhead Expense to Sales	28%

Profit Drivers	Service Impact	Monthly Profit Change
Sales	N/A	\$0.00
Efficiency**	1.0%	\$260.00
Direct Cost (as a % of sales)	N/A	\$0.00
Overhead Expense (as a % of sales)	-0.2%	\$200.00
<i>Total</i>		<i>\$460.00</i>

**Investment**

Service Cost	\$2,000.00
Salary & Benefits (Service Execution)	\$150.00
Travel	\$0.00
Salary & Benefits (Implementation)	\$600.00
Other Implementation Costs	\$0.00
<i>Total</i>	<i>\$2,750.00</i>

**Your Potential Return on Investment**

Annual Operating Income Improvement	\$5,520.00
Investment	\$2,750.00
Return on Investment (\$)	\$2,770.00
Return on Investment (%)	101%
Investment Breakeven in Business Days	125.5



\* This analysis is not a financial guarantee. It assumes proper and complete implementation of concepts and recommendations offered.  
\*\* Profit improvement from an increase in efficiency is expressed through an increase in sales.